Plot your raw scores on the DISC Behavioral Style Graph below to determine your DISC behavioral style.

To plot your D raw score, put a dot in the check box or on the line next to your score, under the big letter **D**. To plot your I raw score, put a dot in the check box or on the line next to your score, under the big letter **I**. To plot your S raw score, put a dot in the check box or on the line next to your score, under the big letter **S**. To plot your C raw score, put a dot in the check box or on the line next to your score, under the big letter **C**.

For example, let's say Jane's DISC raw scores are D = -5, I = +9, S = +7, and C = -5. She would find the score of -5 under the letter D and put a dot in the check box there. Next, Jane would find the score of +9 under the letter I and put a dot in the check box. She would do the same for the score of +7 under the letter S and the score of -5 under the letter C.

	Your	DISC Behavio	oral Style Grap	h	
	D	I	S	С	
Intensity Index					Category Number
28	□ +28	□+28	□+28	□+28	
27			□+16	□+20	7
26	□ +10	□+9			
25	+7	□ +8	□+13	□+8	
24	□ +6	□+7	□+12 □	□ +7	
23	□+4 □ -		□+11 □	□+6 	6
22	□+2 □-2	□+6	□+10	□+5 □ .	
21	0 		□+9	□+4	
20	□-1 □ 0	□+5	□+8 □ - 7	□+3 □ - 0	
19	□-2 □ 2	□ +4	□+7	□+2 □ . 4	5
18	□-3 □ 4	□.a	П. _С	□+1 □0	
17	□-4 □-5	<u>□</u> +3	<u>□</u> +6	□0 □-2	
16	□-5 □-6	□ +2	□ +5	□-2 □-3	
15	□-6 □-7	□+2 □+1	□+5 □+4	□-3 □-4	4
13	□-1	□*'	□+3	LJ-4	
12	8	 0	□+3 □+2	 □-5	
11	□ <u>-</u> -9	□-1	□+2 □+1	□-5 □-6	
10	□-10	□ · □-2			3
9	□-11		□0	□-7	
8		 □-3	 		
7	□-13	□-4	□-2	□-9	
6	□-14	 □-5	_ □-3		2
5			 □-4	□-10	
4		 □-6	 □-5	 □-11	
3	 □-16	□-7	<u> </u>	12	
2					
1	□-28	□-28	□-28	□-28	
Category Numbers					Category Numbers
Behavioral Style					Behavioral Style

Write in your category numbers in the row just above to find out your Category Score.

The **Category Numbers** can be found in the right-most column on the graph (the numbers 1-7). Once you have plotted your 4 DISC raw scores on the graph, look to see which category number each of your 4 plotted points falls under. Write your category numbers in at the bottom of the graph (where it says "**Category Numbers**") under each of your plotted points (D, I, S, and C). For example, using Jane's raw scores of D = -5, I = +9, S = +7, and C = -5, she would have a **category score** of D = 4, I = 7, S = 5, C = 3, or 4753 for short. This category score, 4753, can be used to determine which of the 16 different behavioral style patterns Jane would most relate to.