

Everyone takes in information using SENSING (S) and INTUITION (N) but....

The following 8 Myers-Briggs types prefer to take in information using INTUITION (N):

ENTJ, ENTP, INTJ, INTP, ENFJ, ENFP, INFJ, INFP

All “Intuitives” (N) Have These Things in Common:

- Are turned on by new ideas and possibilities
- Like doing things in untried, innovative ways
- Are impatient with routine, repetition and details
- Read between the lines and look for what was implied and inferred but not said
- Look for underlying patterns and meanings
- Follow their hunches, inspirations, insights, and imaginings – wherever they may lead!
- Think nonlinearly, jumping wherever their intuition takes them in the moment
- Find it hard to stay focused on the present
- Focus on “the big picture,” envision the future
- Can be unaware of the here and now or what is going on in their immediate surroundings
- Reach conclusions quickly, intuitively
- Enjoy abstract information, metaphors, analogies

But, Some Intuitives Prefer:

Extraverted Intuition

and others prefer....

Introverted Intuition

(Dominant Function for ENTP and ENFP)

(Dominant Function for INTJ and INFJ)

- Outward and active (**Extraverted**) focus on the *objective* (outer) world of exciting possibilities.
- Finds its greatest value in the promotion and initiation of new enterprises and stimulating ideas.
- Act as catalysts, energizing others to act
- Seek to explore and experience the world
- Approach life with energy, enthusiasm, and excitement – want to take risks, to move into the unknown, to create new options
- Finds self-expression natural and easy
- May overlook details in their attraction to possibilities and connections
- **GOAL:** To find and explore new possibilities, new and exciting challenges.

- Inward and reflective (**Introverted**) focus on the *subjective* (inner) world of exciting possibilities.
- Finds its greatest value lies in the interpretation of life and the promotion of understanding.
- Act as insightful, long-range visionaries
- Seek to find patterns and meaning in the world
- Approach life with seriousness and intensity – want to understand and make things meaningful and fit them into their own personal vision
- Finds self-expression difficult
- May dismiss, distort, or simply not see details that do not fit their inner perspective
- **GOAL:** To develop their inner intuitive patterns for understanding the world.

ENTP

The “**Inventor/Entrepreneur**” (NT Temperament)

- Inventive, analytical, enthusiastic, independent
- They are at their best when impulsively pursuing a new project and promoting its benefits
- Value mental models/concepts that explain life
- Learn through action, variety and discovery
- Use *Introverted Thinking* to analyze and critique their ideas and to figure out how something works

ENFP

The “**Advocate/Champion**” (NF Temperament)

- Warmly enthusiastic, imaginative, individualistic
- Creative, inventive, relationship-oriented, inspiring
- They are at their best when impulsively pursuing a new project that focuses on people’s potentials
- Look for novel ways to create change
- Use strong personal values (*Introverted Feeling*) to inspire and motivate others to be all they can be

INTJ

The “**Conceptualizer/Mastermind**” (NT Temperament)

- Logical, critical, decisive, innovative, serious, intent
- Very independent, organized, determined, stubborn
- They are at their best when inspiration turns their insights into ideas and plans for improving human knowledge and systems
- Use *Extraverted Thinking* to systematize, organize and plan the implementation of their ideas

INFJ

The “**Foreseer/Counselor**” (NF Temperament)

- Sensitive, serious, insightful, hard working, creative
- Concerned with work that will help the world
- They are at their best when caught up in inspiration, envisioning and creating ways to empower self and others to lead more meaningful lives
- Use *Extraverted Feeling* to consider other people’s needs and be responsive to them; express empathy